

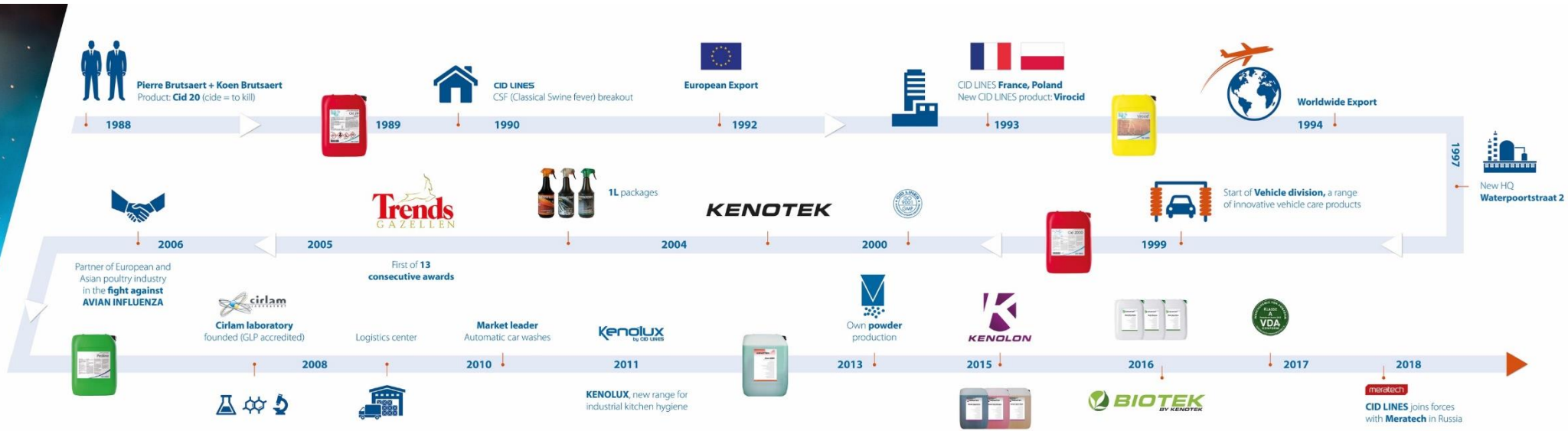


KENOTEK

CREATE SENSATION

Creating that clean, new, protective sensation at every wash is the very core of our profession. That's why we create products for every step in the washing process and every situation. Magic happens when our chemicals touch the bodywork of the vehicle. Premium quality products backed by far reaching service and continuous support create a sensational return on investment for our partners worldwide.

www.kenotek.eu



KG 1300 TON
week production

+250
employees

13
awards

1000+
products

96
countries represented

KENOTEK



Based in Ieper, Belgium
More than 280 employees worldwide
Turnover of the complete CID LINES group:

2018: 94 million

2019: estimated 105 million

Continuous growth over last 10y > 11%

KENOTEK

Based on...

Entrepreneurship

Customer Satisfaction

Personal relationships with all stakeholders



KENOTEK

/ORGANISATION

KENOTEK

WORLDWIDE



General services (finance, HR, admin.)
Sales & marketing
CIRLAM laboratory
Regulatory affairs
QHSE
Production (technical & pharma)
Logistics center



Local functions in Poland
Sales & Marketing
Warehousing
QSHE
Regulatory affairs



Local functions in Russia
Sales & Marketing
Warehousing
Production of Meratech products
QSHE
Regulatory affairs

PRODUCTION

Quality norm: ISO 9001 - 2000 GMP Feed Safety

1200 Ton/week (2 shifts)



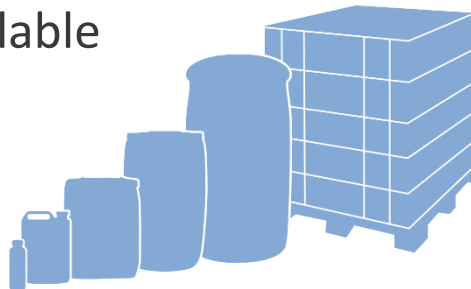
7 production lines + 1 pharma line

Retained sample from every batch

Multiple packagings available

1L – 5L – 10L – 20L – 60L

200L – 600L - 1000L



QUALITY CONTROL AND R&D

Technical laboratory

Microbiological laboratory (GLP accredited!)

Analytical labs

Designated field testing possibilities

- Own Carwash installation
- Testing room



KENOTEK



REGULATORY AFFAIRS

Management technical data (SDS, e-SDS...)

Önorm

VDA Organisation of external testings for VDA

Management of all registration files

> 50 VDA
certified products

> 2600
registrations

5 VMP's
in EU

A close-up, artistic photograph of a car's front end, specifically the headlight and grille, during a heavy rain. The rain is captured as a dense spray of white streaks against a dark background. The car's headlight is illuminated, creating a bright glow. The grille is visible, partially obscured by the rain. The entire scene is viewed through a red, textured fabric that is out of focus in the foreground, adding a sense of depth and color contrast.

DIVISIONS

KENOTEK

ANIMAL HEALTH CARE

A man wearing a blue protective suit is crouching in a large poultry farm, surrounded by many small yellow chicks. The farm has a high ceiling with yellow lights and metal structures.

Turnover 70%

Export to more than 98 countries

Only B2B

Worldleader



FOOD INDUSTRY

Turnover 10%

Export to more than 15 countries

Technical field specialists

Technical customer support

KENOTEK



Turnover 20%

Export over more than 45 countries

Complete ranges

Vehicle care

Truck care - transport



/Guarantee for success

KENOTEK

WE KEEP INNOVATING & INVESTING IN KNOW-HOW

30 years of experience

Natural interest for vehicle care

Continuous investing in R&D

Fieldtests together with partners and clients

Own laboratories & RA dep.





WE OFFER 360° SOLUTIONS & AN INTERGATED APPROACH

- Complete solutions
- Versatile product range
- Tailored advice & broad expertise
- Thorough follow-up
- Clean vehicles in clean environment
- Strong interaction: R&D – RA – Sales
- Continuous trainingprogram

KENOTEK



WIN-WIN PARTNERSHIPS

Our main principles:

Common vision and strategy

Create growth potential for ambitious distributors

Profitability for all parties

Experienced sales & marketing teams

Long term relationships with our distributors worldwide

Complete support and advice program for distributors

Global marketing strategy with local influences

Distributors

> 200 distributors

> 650 end-customers

In > 43 countries worldwide

Selecting the right distributors

Guarantee for success

KENOTEK

MORE THAN ONLY PRODUCTS



POS - material

How-to-movies

Protocols

Distributorzone

MORE THAN ONLY PRODUCTS

Specialized catalogues



Trained co-workers



Creating that clean, new, protective sensation at every wash is the very core of our profession. The gloss and shine of the bodywork is a living testimony! We want vehicles to shimmer! That's why we create products for every step in the washing process and every situation. Tools to create sensation for all involved in the industry. Magic happens when our chemicals touch the bodywork of the vehicle.

As a trusted partner for vehicle care and transport professionals we create a complete and userfriendly concept to help them offer a high quality program to their end-customers. We always stay ahead by thinking along with our clients, to come up with the solutions they truly need.

Premium quality products backed by far reaching service and continuous support create a sensational return on investment for our partners worldwide.

KENOTEK